Startup Systems & Tech Readiness Scorecard

This self-assessment tool can help you evaluate your business systems, identify bottlenecks, and prepare for smart scaling with Fractional CTO support with Si3. Feel free to use this for your own effort and/or to engage us.

How to Use This Scorecard

Rate each area below on a scale from 1 to 5:
1 = Very Weak / Nonexistent
2 = Needs Major Improvement
3 = Functional but Inconsistent
4 = Solid and Repeatable
5 = Scalable and Efficient

Core Categories (Score 1–5)

- Clarity of Business Model & Value Delivery: _____
- Customer Journey & Onboarding: _____
- Internal Processes (Ops, Finance, HR, etc.):   _____
- Tech Stack (What tools you use and why):   _____
- Data Handling (Where data lives, how it's accessed): _____
- Automations in Place (manual vs. automated tasks):   _____
- Use of AI or Intelligent Tools (if any):   _____
- Bottlenecks & Frustrations Managed: _____
- Scalability of Current Systems: _____
- Leadership Confidence in Tech Direction: _____

Short Answers Only

1. Describe your typical day—what takes the most time?

2. What tasks feel repetitive or manual?

3. What's one tool you can't live without, and one that's driving you nuts?

4. What does 'scale' mean to you right now?

Results Summary

Total Score (out of 50): _____

Zone: [ ] Red (0–20) [ ] Yellow (21–35) [ ] Green (36–50)

Based on your score, pick the three questions you should address before scaling further:

Score: 0–20 — "Foundational Gaps"

You're operating on hustle and duct tape. Time to build a real foundation.

1. What daily task is eating up your time that *should* be automated or delegated?

2. What's the one system or tool you use most… and how much do you trust it?

3. If you had to onboard a new team member or client tomorrow, how painful would it be?

Score: 21–35 — "Growing Pains"

You've got working parts—but friction, gaps, and risk are slowing you down.

1. Which system or process breaks down most often and why?

2. Are your tools integrated, or are you jumping between them manually?

3. Where in your business do you feel the most overwhelmed or underpowered?

4. If your customer base doubled tomorrow, what would collapse?

Score: 36–50 — "Poised for Scale"

You've got strong systems. Now it's time to grow smarter and faster.

1. What would 10x growth look like, and which processes need to change first?

2. What are you still doing manually that AI or automation could handle?

3. Where are you missing insights because your systems don't talk to each other?

4. What's your biggest opportunity right now, and is your tech stack helping or hindering it?

If this scorecard helped you spot gaps, friction points, or opportunities, let us help you orient your company to build smarter systems, automate what drains you, and scale without chaos. Book a free 15-minute strategy call by emailing info@si3.io today.

**You don't need more tools; you need a clear plan for your
Solution Intelligence, Innovation, and Incubation.**